



ABOUT THE CLIENT

With almost 50 years' experience, 3P designs and manufactures state-of-the-art high performance plastics and composite products for the automotive, aerospace, energy and oil and gas industries.

At the turn of the 21st century and engaged in a continuously expanding market, 3P's development has now moved towards the concept of custom-built solutions.

HIGHLIGHTS

- Successful migration to the SOA People Private Cloud hosting solution without loss of service
- Consolidation of SAP support and maintenance to a single partner
- A long-term partnership approach for SAP support
- Ease of System Monitoring and Support
- Managed, Cloud-Based Implementation

3P GAINS CONTINUITY AND RELIABILITY OVER ITS SAP LANDSCAPE WITH **SOA PEOPLE PRIVATE CLOUD HOSTING**

CHALLENGE

3P had been using SAP for a number of years to support their business operations globally. The organisation had existing SAP systems in place, but wanted to improve the way it maintained its SAP servers and the security around its data to better address its business needs.

The annual costs of SAP maintenance was an increasing issue and questions were being raised about the value they were currently getting. The incumbent service provider contract was coming to an end and 3P wanted to find a new SAP maintenance provider who could help them better manage costs and improve SAP data processing performance and security, and at the same time ensuring transparency of service to its 110 users.

"The stand-out qualities of the extremely competent technical team at SOA People was impressive. Their involvement and responsiveness ensured we experienced a professional and successful project,"

Bruno Begel, IT Project Manager.

SOLUTION

3P needed a long-term partnership approach for SAP maintenance and support. Following a formal tendering process SOA People was selected for its breadth and depth of SAP expertise and knowledge, and its industry experience that spans many sectors supporting SAP projects of all sizes.

SOA People worked closely with 3P and the former provider to meet the ambitious deadlines set by 3P to install their 3 SAP instances onto an SOA People Private Cloud Solution environment, which would provide the economies of scale, end-to-end commitment and value for money solution that 3P were looking for.

To ensure momentum of the project detailed weekly meetings were schedule between the technical teams and project teams and managed the testing in the new environment.

Data is now backed up daily and weekly and secured by mirroring it across two separate centres, hosted with T-Systems which provides state-of-the-art infrastructure for SAP hosting. As SOA people has a direct collaboration with T-Systems it is able to provide flexible provisioning of SAP connectivity with continuous monitoring and guarantee of SAP service availability and performance.

The project was successfully delivered on 3P's objectives: SAP support and maintenance is now with SOA People, and SOA People is also the hosting partner for 3P with their Private Cloud solution.

BENEFITS

Continuous availability: The SOA People Private Cloud hosting ensures continuous availability of 3P's systems together with the economies of scale and usage continuity of the T-Systems platform.

Improved response times: The 3P technical team no longer has to be involved at the system and hardware management level because SOA People is managing the provision of power and storage space required directly with T-Systems.

Enhanced data security: 3P's data is mirrored across two separate data centres and backed up daily and weekly.

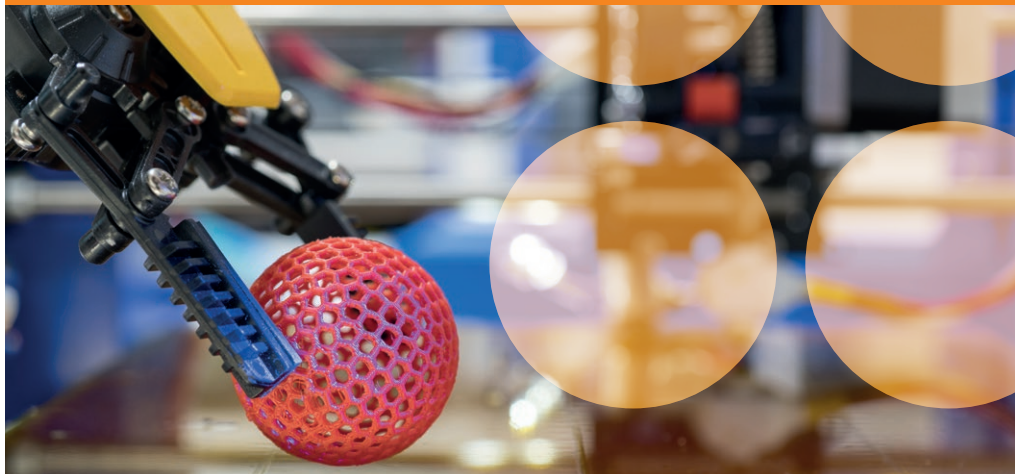
Consolidation of SAP support and maintenance to a single partner: SOA People are providing continuity for 3P's SAP systems, with a clear, realisable road map for the adoption of future SAP developments.

Partnership approach for SAP support over the long-term: SOA People's way of working, communicating, and thinking

supports a shared value system and cultural compatibly with 3P that engenders confidence for the future.

Predictable subscription pricing: Set up costs remained at a similar level with the advantage of predictable, fixed price subscription-based pricing for the SOA People Private Cloud hosting.

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SUMMARY

3P no longer has to be involved in the grass roots level of management and evolution of their SAP system and hardware. The data storage and security is all managed by SOA People as well as the provision of power and space required with T-Systems, so 3P does not have to worry about how it is technically structured or managed.

"The stand-out qualities of the extremely competent technical team at SOA People was impressive. Their involvement and responsiveness ensured we experienced a professional and successful project," says Bruno Begel, IT Project Manager.

"SOA People listened to our needs and fully met our expectations. As an SME without the internal resources of a larger organisation to manage our own ERP, the SOA Private Cloud Solution addressed our requirements at many levels, meeting our budget and future-proofing our systems for further development."

TECHNICAL DETAILS

- SOA People Private Cloud Solution
- 3 SAP instances installed in 1 Cloud environment
- Data secured and mirrored across two separate data centres in collaboration with T-Systems
- Maintenance of Linux layer interfaces
- 110 Users
- The project was completed within the 3 month target



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