

READY4 WHOLESALE & DISTRIBUTION

A DIGITAL SOLUTION FOR THE WHOLESALE AND DISTRIBUTION SECTOR



SOLVING CHALLENGES

The challenges faced within the wholesale and distribution industry are complex and demanding. To help you in this dynamic market, a digital transformation will give you a better insight into your business processes. You will benefit from a flexible integrated solution to improve operations from demand planning to supply chain management.

Ready4 Wholesale & Distribution from SOA People is an SAP certified solution designed by our experts. It gives you the tools to streamline your processes delivering customers the best service possible, whilst ensuring the optimisation of your inventory and warehouse resources and controlling transport costs.

KEY BENEFITS

- Real-time data management.
- Digital platform included to develop new business models and applications serving consumers and B2B customers.
- Integrated user-friendly application for managing resource planning.
- Improve reporting capabilities.
- Permanent alignment with regulatory requirements and development.

SOLUTION: READY4 WHOLESALE & DISTRIBUTION CAN HELP YOU IN EVERY AREA OF YOUR BUSINESS

Planning and Procurement

- Supply management: multi-vendors, automation, contract management (quantities and values)
- Management of short, medium and long-term planning
- Integration of GS1 standards (GTIN-SSCC-GLN)
- Optimisation of purchases: management of promotional supplies, optimisation of the filling rate of transport

- Integration of EDI to meet the requirements of mass distribution
- Track and Trace and Logistics Networks

Sales and Marketing

- Management of promotions and discounts, sales actions and real-time pricing tools, allowing to model complex data
- Multichannel sales management (web, telesales, point of sale, mobile sales, EDI)

- Active telesales: cross-selling and up-selling, liquidation management
- Point of sale management: inventory management, replenishment and integration of cash systems
- Integration of online sales function
- CRM Integration
- Customer Rebates and Incentive Program
- Advanced order promising

Distribution

- Management of handling units (palletising and packaging) with barcode management and RF-Tags according to international standards (GS1, SSCC)
- Advanced Warehouse management: cross-docking, optimising picking paths, integrated radiofrequency scanning solution
- Integration with fully-automated warehouse systems and Voice Picking systems
- Transport: Routing management, transport costs, integration with road and loading optimisation tools and carriers
- Product data management: display management, Supplier catalog integration
- Planning and forecasting of demand

INTELLIGENT ENTERPRISE

SOA People will inspire your business and support your journey to becoming an Intelligent Enterprise. Applying new technology and service models together with your data assets will improve your business performance. The latest SAP technologies and user interfaces adapted to digital and mobile trends will assist your digital transformation. Ready4 Wholesale & Distributions integration of AI, network sales, Internet of Objects and predictive analysis will allow you to respond faster to market changes, improve business processes and help you gain a competitive advantage.



LICENSE COSTS

	License cost	Implementation cost	Number of users
S/4HANA On Premise	2.500 EUR/user* Capex mode (perpetual)	400K EUR	from 25 users to unlimited

License fees are estimated based on 50 users role based, VAT excluded, SAP quotation validation mandatory.
* One time acquisition, no yearly maintenance fee included (22%/year).

CONTACT US: To find out more about Ready4 Wholesale & Distribution contact us to arrange a meeting where we can discuss your needs in more detail.

ABOUT SOA PEOPLE

SOA People supports its customers to transform their businesses into exceptionally efficient high performing companies. In every transition project, strict adherence to budget and timing are of prime importance. Thanks to our relevant offerings, proven methodology and professional approach, SOA People boasts an impressive track record of successful and innovative projects, across all industries and in companies of all sizes.



CONTACT:
info@soapeople.com
www.soapeople.com

BELGIUM
+32 2 389 45 00

FRANCE
+33 1 41 45 63 00

GERMANY
+49 7243 / 6059-1-0

LUXEMBOURG
+35 2 26 31 72 00

THE NETHERLANDS
+31 30 609 58 00

SWITZERLAND
+41 21 641 10 69

