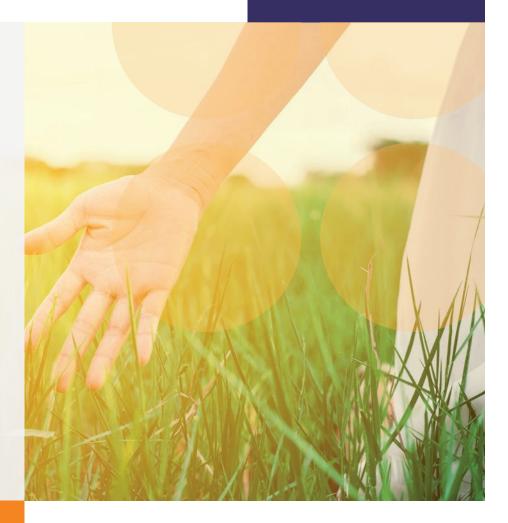




ABOUT PASCOE NATURMEDIZIN

Pascoe Naturmedizin has grown into one of the leading domestic and international manufacturers of natural medicine. It has around 200 employees working at both at the company's HQ in Germany and at subsidiaries in Austria and Canada.

Pascoe counts in its product range some 200 naturopathic drugs including herbal medicines, high-dose vitamin products, homeopathic complex remedies and dietary supplements. These products are exported to over 30 countries around the world.



HIGHLIGHTS

- Pascoe relies on long term technology relationship with SAP partner who understand the pharma industry
- SOA People's advisory role guides Pascoe on its SAP product suite and EWM implementation
- PHARMAsprint enables Pascoe to maintain industry standards and manage its manufacturing processes

INDUSTRY ALIGNED SAP SOLUTION SEAMLESSLY HELPS NATURAL HEALTHCARE FIRM MEET PAPERLESS TARGETS

CHALLENGE

Pascoe has been a client of SOA People (and formerly cormeta) since 2002. As an organisation in the pharmaceuticals sector it faces new challenges on a daily basis. During 2018 they wanted to upgrade the way it connected its SAP ERP solution with its SAP EWM implementation. This transition would ensure it would not only future proof but improve overall visibility of the business, as well as meet strict compliance and regulatory standards in the complex pharmaceuticals environment.

By being able to access one digital solution for everything, Pascoe would benefit from enhanced automation and access to all its data, from vendor, customer and warehouse information to production processes such as materials in stock and batch recording and ordering.

To meet increasing regulatory standards and compliance in the fast-paced pharmaceuticals sector Pascoe needed to ensure batch traceability. In addition, it had a target of becoming nearly paperless for its production and documentation requirements and therefore needed to integrate automated processes across its SAP systems.

SOLUTION

A long standing relationship between the two organisations meant that working together was streamlined and seamless. SOA People was already providing an advisory role on Pascoe's SAP product suite and could guide Pascoe on the implications of an EWM implementation with their existing ERP system.

"It is very important for us to have a relationship with a technology partner who understands our industry and has experience in this sector. SOA People has both pharmaceuticals experience and expert knowledge of SAP and has really supported our transition," says Burkhard Runtsch, Project Manager, Pascoe.

As a result of the upgraded EWM migration with connected ERP settings, Pascoe has an integrated SAP solution and now manage the complete workflow of orders through the production process. It enables the automated management of batch traceability, lot expiry dates and electronic batch records, saving a lot of paper in the process.

"The environment is extremely important to us and handling natural resources in a responsible manner is of key concern. Pascoe Naturmedizin is the first pharmaceutical company worldwide to guarantee that the wood for all the paper products we use originates from responsibly managed forests," continues Burkhard. "Our SAP digital solution also supports our aims of saving paper wherever possible."

Pascoe uses SOA People's PHARMAsprint, a comprehensive business solution that integrates across its operating divisions. It supports core processes and meets the firm's legal requirements for complete batch traceability with the use of a PI sheet to transfer production-relevant actual data to and from the SAP system automatically. This has enabled the organisation to substantially reduce the administrative burden and create paper-free documentation.

ONGOING SUPPORT

SOA People continues to provide 1st line support for Pascoe's SAP solution. In addition to its HQ in Germany, this support has extended to helping with the SAP implementation into its Toronto office, creating the configuration settings for sales, financial and materials management.

Future proofing is well in hand as Pascoe has already migrated onto HANA database and is preparing to move to S/4HANA in the near future.

BENEFITS

Maintain industry standards: PHARMAsprint has enabled Pascoe to manage its manufacturing processes and stay current with the latest technical standards and requirements in its production management and validation processes.

Seamless workflows: One integrated solution means Pascoe can manage the workflow of orders from its vendors and customers through to production, incorporating quality inspection testing and financial controls.

Automated processes: The new warehouse is connected to its SAP EWM solution and Pascoe can check everything automatically such as expiry dates and lot management.

Near paperless: The digital solution has reduced the amount of paper documentation that is required and ensured Pascoe remains true to its environmental aims.



WORKING WITH SOA PEOPLE

"The team at SOA People Group are a great group of people; they have a lot of knowledge in our sector and their reliability ensures we have a good working relationship."

Burkhard Runtsch, Project Manager, Pascoe.

"SOA People has both pharmaceuticals experience and expert knowledge of SAP and has really supported our transition,"



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