

OPTIMISE PERFORMANCE

INTELLIGENT ERP FOR PROFESSIONAL SERVICES ORGANISATIONS



The primary assets of Professional Services companies are knowledge and people. These companies operate in very dynamic markets where competitors can easily copy their services. Day-to-day operations are characterised by high volumes of deals and increasingly project-oriented work. Many of these organisations still use multiple systems or older versions of an ERP application, which do not offer the desired flexibility and insight needed to manage their KPIs.

OPTIMISE PERFORMANCE

Professional Services organisations need to maximise intellectual and social capital in order to stay competitive. SOA People can help you regain control of operations and planning, increase operational efficiency and improve customer service.

ACHIEVING BUSINESS GOALS

SOA People's intelligent ERP solutions for Professional Services support you in achieving your business goals:

- Increase productivity through intelligent and flexible resource planning
- Control costs
- Attract and retain the most talented people
- Provide outstanding customer service
- Financial and tax compliance

DELIVERY MANAGERS



YOUR CHALLENGES

As a Delivery Manager you know exactly which people and skills you need and who is available. But new projects, scope changes and delays keep requiring changes in your planning. How can you keep all your customers happy and employees productive? You must have detailed insight into projects as well as available resources at all time.

OUR INTELLIGENT ERP SOLUTIONS

As a Delivery Manager you can access all relevant information including timesheets, delivered resources and delivered performance. You can start planning proactively and only have to manage exceptions. Wherever you are, you have access to up-to-date and accurate information, so you can focus on doing your job.

CFOs



As a CFO you must have insight into your company's financial KPIs 24/7. You need to be able to forecast accurately, report to all stakeholders and ensure the organisation remains profitable. At the end of the month, you have to scramble to fix all the reports and make sure all invoices are sent on time.

As a CFO or Finance Manager you have access to a single system with all financial data and standard integration with your bank. The extended and intelligent reporting capabilities help you easily drill down to the desired level for even deeper insight. Do you want to know what your financial performance is from macro to micro level? All the information you need is just a few mouse clicks away, no matter the time or the place.

HR MANAGERS



Your business is nothing without people. And people are your business, from hire to retire. Employees expect you to get them the most interesting jobs and the board wants you to keep supplying a steady stream of talent. But without clear insight into the evolving needs of the organisation and up-to-date HR data you simply don't have enough time and the right tools to achieve your goals.

As a Human Resources Manager you have access to a single central system containing all relevant employee information and the tools you need to do your job effectively and show your impact on the company.

HOW WE CAN HELP

The intelligent ERP solution from SOA People connects planning & delivery, finance and Human Resources through a single central system. The platform consists of:

- SAP S/4HANA Cloud ERP system
- SAP Leonardo digital innovation system
- SAP Cloud Platform as the technical foundation
- SAP SuccessFactors HCM Software and Solutions for HR Professionals
- SOA People additional solutions including our Advanced Planning Board.

SOA People supports its customers during the complete ERP application life cycle: from first Implementation to functional/technical support, optimisations and innovations.

ABOUT SOA PEOPLE

SOA People is a European consulting and integration group specialising in SAP solutions, which brings together more than 600 certified experts serving more than 800 customers. SOA People has built its success from robust value propositions articulated around four main pillars: the management of successful projects, improving operational process performance, providing innovative solutions and services, and ensuring long-term, ongoing support.



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